#### I. Introductory Remarks

- A. Welcome & Housekeeping Details
- B. Introduction of MNA Staff
  - 1. Jim Bland
  - 2. Ted Powers
  - 3. Fred Marsh
  - 4. Jim Hatch

## C. Introduction of Harbor Staff (Refer to Map/Staff Listing)

- 1. Church Planters: Dick Kaufmann, Bob Klein, Paul Kim, Russ Kapusinski, Stephen Phelan, Ramon Robles
- 2. Staff: Eric Kapur, Chad Gray, Michael Bottomley, Chris Brewster, Scott & Laura Brewster, America Salvatore, Lois Swagerty, Jim Huster

# II. Why This Conference?

# A. A Growing Interest

- 1. Dozens of churches have contacted us/MNA over the past 2-3 years
- 2. We have gone out to consult, have had church staffs come to us.
- 3. Bringing everyone together is the best use of all of our time.

## **B.** Collaboration among Churches

- 1. How many of you are already doing some form of multi-site ministry?
- 2. Great opportunity to learn from each other; I hope to leave tomorrow with all sorts of new ideas.

## C. Two Things We Don't Want To Do:

- 1. Push a Particular Philosophy of Ministry
  - a. Multi-Site is a strategy, not a philosophy of ministry.
  - b. Not tied to a philosophy of ministry; can work w/ any model/set of values/vision
  - c. In business terms, multi-site is a "delivery system"; not the goal, but way to meet your goals and realize your vision.
- 2. Try to Convince You to All do What Harbor is Doing
  - a. Tri-Perspectivalism and Ministry (John Frame)
    - 1) Ministry is the application of the Gospel to your specific calling with your unique gifts. Example: Acts 17:18-23 (Mars Hill).
    - 2) Normative (gospel), Situational (calling), Existential (unique gifts)
  - b. Harbor is a unique convergence of these three perspectives, and every other church here is as well.
    - 1) ILLUS: At conference recently where final presentation was "You can do it!"
    - 2) My response: I probably can't, and if I tried, it would probably be unhealthy for me and the people God has called me to serve.
  - c. So we will truly be "sharing" our experience, asking you to do the same, and my expectation is that we will all learn from each other and at least some of you will leave this conference convinced for good reasons that you should not do multi-site ministry.
  - 3. Review Schedule/List of Topics

## III. What is a Multi-Site Church?

#### A. Many Different Approaches/Models/Configurations

- 1. Will explain more of those models in our next session.
- 2. For now, let's just begin with the basic definition: a multi-site church is a single church with multiple worship services in multiple locations--different rooms on same campus, neighboring community, geographic region.
  - a. We will talk about "pure multi-site" as well as "multi-congregational/multi-site."
  - b. Many different models and ways of doing ministry.

#### B. Bottom line: oversight by one board, shared resources, live worship

## IV. What's the Attraction?

#### A. A Creative Way to Manage Growth

- 1. 90-95% of churches that are multi-site went this route because of size issues.
- 2. Maxed out a facility, maxed our multiple services, couldn't get permission or justify building a bigger facility.

# B. A Strategy for Reaching a Different Community (new kinds of people!)

- 1. Reality #1: Committed Xians willing to travel 20-30 minutes to a church whose vision and ministry they own.
- 2. Reality #2: The unsaved friends and neighbors of Xians usually won't make that same trip.
- 3. Many ways to "take the gospel" to those friends and neighbors; multi-site is one of those and it may be the most effective in your situation.

# C. A Cost-Effective Means to Maximize a Church's or a Church Planter's Gifts and Vision

- 1. Greatest need: Qualified church planters
- 2. Greatest cost: Qualified church planters
- 3. Question: Why not get two or three plants out of each qualified church planter? The incremental cost of multi-site far less than the cost of a new church plant.

# V. The Harbor Presbyterian Church Story

Remember: Harbor a unique convergence of gospel, calling and gifts

- I don't think we are doing anything original here at Harbor. QUOTE: If you copy from one person, that is plagiarism. If you copy two people, that is called research. If you copy from three or more, that is called sheer creativity!
- We while we are not original, we seek to have a high level of creativity. Nothing new under sun, but combining things in unique way.

# A. The Prequel (1980-1998)

- 1. Dick and I met 30 years ago at New Life Jenkintown.
- 2. Left Philadelphia in 1980 to church plant in Escondido.
  - a. In 1984, I planted a daughter church in Oceanside.
  - b. For next ten years, met weekly to interact on ministry, sermon prep, cultivate personal friendship.
- 3. In 1994, Dick left San Diego to serve as Executive Pastor at Redeemer. Leadership structure and multi-site plans.
- 4. In 1998, I resigned from Coastal. Attended North Coast Church. Video Venues took off.

#### B. The Planning (1998-1999)

- 1. Opportunity to minister together again in San Diego. San Diego Context.
- 2. First conversation: In addition to being gospel-centered, missional, city-positive and all sorts of other values, we said, "We are a multi-site church." Part of DNA from beginning.

# C. The Implementation (2000-)

- 1. The Various Sites
  - a. Downtown (2000): Dick Kaufmann (Tim Sheridan/Neil Gamblin)
  - b. La Jolla/UTC (2001): Bob Klein
  - c. Carmel Valley (2003): Paul Kim
  - d. Chula Vista (2004): Russ Kapusinski
  - e. Uptown (2004): Dick Kaufmann (someone has to do multi-site!)
  - f. Mira Mesa (2005): Bob Klein
  - g. Mid-City (2007): Stephen Phelan
  - h. Carlsbad (2007): Paul Kim
  - i. Chula Vista Hispanic (2007): Ramon Robles
- 2. The Commitment: Movement from "What in the World are We Doing?" to "What are We Doing in the World?

#### VI. Dick Kaufmann--The Thinking Behind Our Model